

Quality Connections Printer Supplies Minimum Discount Schedule

OEM Manufacturers	Category	Current Discount %	New Minimum Discount %	Change in %
Brother	OEM Toner/Ribbon	23%	23%	
Brother	OEM Ink	10%	10%	
Brother	OEM Parts	21%	21%	
Canon	OEM Toner	21%	21%	
Canon	OEM Ink	5%	5%	
Canon	OEM Parts	10%	10%	
Dell	OEM Toner	5%	5%	
Dell	OEM Parts	5%	5%	
Epson	OEM Toner	7%	7%	
Epson	OEM Ink	5%	5%	
Epson	OEM Ribbon	35%	35%	
Epson	OEM Parts	10%	10%	
HP	OEM Toner	38%	39%	1%
HP	OEM Ink	30%	30%	
HP	OEM Parts	30%	30%	
Konica Minolta	OEM Toner	22%	22%	
Konica Minolta	OEM Parts	19%	19%	
Kyocera	OEM Toner	26%	26%	
Kyocera	OEM Parts	10%	10%	
Lexmark	OEM Toner	24%	24%	
Lexmark	OEM Ink	20%	20%	
Lexmark	OEM Ribbon	35%	35%	
Lexmark	OEM Parts	18%	18%	
Oki	OEM Toner	12%	12%	
Oki	OEM Ribbon	35%	35%	
Oki	OEM Parts	10%	10%	
Panasonic	OEM Toner/Ribbon	24%	24%	
Panasonic	OEM Parts	31%	31%	
Ricoh	OEM Toner/Ink	18%	18%	
Ricoh	OEM Parts	10%	10%	
Samsung	OEM Toner	22%	22%	
Samsung	OEM Parts	16%	16%	
Xerox	OEM Toner	25%	25%	
Xerox	OEM Parts	21%	21%	
Compatible Manufacturers	Category	Current Discount %	New Minimum Discount %	Change in %
CIG (Toner: All Brands)	Compatible Toner	60%	60%	
Dataproducts (Ribbon: All Brands)	Compatible Ribbon	40%	40%	
ecoPost (Meter Ink: All Brands)	Compatible Ink	30%	30%	
NEW MICR (Micro MICR, MICR PS)	NEW MICR Toner		5%	new category
REMAN MICR (CIG,MSE)	Compatible MICR Toner	57%	57%	
MSE (Toner: All Brands)	Compatible Toner	48%	48%	
NuPost (Meter Ink: All Brands)	Compatible Ink	30%	30%	
QC Toner (Toner: HP)	Compatible Toner	70%	70%	

Summary of Categories with Discount % Increased

HP	OEM Toner	38%	39%	1%
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